

ARIONERP CASE STUDY WHOLESALE DISTRIBUTION INDUSTRY

## **Client Overview**

This leading client from food industry is well-known for their healthy and flavorful snack food items, that are available to people for purchase in various grocery stores and gourmet food stores. Client is dedicated to meeting the growing demand for healthy and delicious food. Their brands of snack foods are widely loved. The rising popularity of client's food products has led to rapid growth in their operations and expansion of their distribution channels.





#### What Issues Did Client Face?

As the client's operations continued to expand, they experienced various challenges in managing the crucial operations of their multiple warehouses. Client realized that they needed a comprehensive and integrated solution that handles end-to-end processing, from orders receipt to orders delivery and invoicing. They required an ERP system that allowed complete product traceability, management of inventory reporting from multiple warehouses, superior management of distributions so as to maintain a high distribution rate, and accounting module that enabled weekly sales reporting.



#### How Did We Resolve These Issues?

Our customized ArionERP system served as the perfect solution for the difficulties faced by the client due to their rapidly expanding operations. The solution was designed to manage operations like procurement, distribution, accounting, and reporting across all the warehouses, with minimal need for manual intervention. The solution ensured that the stock levels in all the warehouses remain replenished and that fresh products are ordered as and when the need arises.

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# Key Points Of Our Solution

We strived to ensure that the ArionERP system was highly flexible and scalable to accommodate the increasing business needs of the client. The ArionERP solution was customized as per the client requirements, which were to have their own specific method in place for tracking inventory and to make the purchasing process more flexible. The solution has significantly improved visibility into inventory across the warehouses and has helped client to maintain sufficient stock levels to keep up with the increasing distribution requirements.



### How Did The Solution Benefit Client?

The simple yet effective ArionERP solution seamlessly integrated with the client's operations because of its ease of use and intuitiveness. As the system has minimized the need for manual intervention, the staff is now free to attend to other important business and customer related tasks. The solution successfully addressed and resolved the operational challenges, and helped client to continue in their journey of growth.

